



MANATEE COUNTY BOARD OF COUNTY COMMISSIONERS

1112 Manatee Avenue West, Suite 902
Bradenton, FL 34205
www.mymanatee.org/advisory_boards

Phone: (941) 745-3700
Fax: (941) 745-3790

APPLICATION for ADVISORY BOARD/COMMITTEE/COMMISSION

PLEASE TYPE OR PRINT IN INK

For which Advisory Board are you applying? A separate application is required for each advisory board.		Name of Advisory Board: Healthcare advisory Board	
Some advisory board positions have specific requirements for applicants. For more information please click on this link to the Manatee County website at: www.mymanatee.org/advisory_boards .		Please specify the seat you are interested in: Mental/Bevioral Health	
Name Kirk Nicholas Zeppi			
Home Street Address 871712th ave. n.w.			
Home Mailing Address same as above			
City, State, Zip Bradenton, FL. 34209			
Home Phone 792 6208	Work Phone 747 9225	Cell Phone 224 4900	
Email address kzeppi@hotmail.com			
Occupation (if retired, please indicate) self employed			
Business name Family Creations/Palma Sola Early Learning Academy			
Business street address 3010 manatee ave. west.			
City, State, Zip Bradenton, FL. 34209			
Are you registered to vote in Manatee County? (This is a requirement of certain boards/commissions)		Yes <input checked="" type="radio"/>	No <input type="radio"/>
I reside in County Commission District # 1 <input type="radio"/> 2 <input type="radio"/> 3 <input checked="" type="radio"/> 4 <input type="radio"/> 5 <input type="radio"/> (This can be found on your Voter Registration Card or click on this link to a County Commission District Map)			
Do you reside in unincorporated Manatee County?		Yes <input type="radio"/>	No <input checked="" type="radio"/>
If No, please indicate the City _____			
The Board of County Commissioners strives to ensure equal access for minorities and women to serve on advisory boards/committees/commissions. Providing this information will help Manatee County compile information needed to comply with the reporting requirement in Florida State Statute 760.80.			
Gender		Male <input checked="" type="radio"/>	Female <input type="radio"/>
Race			
African American <input type="radio"/>	Asian American <input type="radio"/>	Caucasian <input checked="" type="radio"/>	
Hispanic American <input type="radio"/>	Native American <input type="radio"/>	Other <input type="radio"/>	

Please list any governmental Advisory Boards/Committees/Commissions on which you currently serve.
Healthcare Advisory Board

Please list any Manatee County Advisory Boards/Committees/Commissions on which you have previously served (include dates of your service).

Children serv. adv. bd. Sub abus coalition.98-2005

Why do you want to serve on this Advisory Board or Committee?

Enhance the quality of life for everyone in our community.

Describe your education and experience that will provide a benefit to this Advisory Board.

CEO for psychiatric hospitals. Licensed Mental Health counselor. Founder and owner of licensed domestic and international adoption agency. Founder and owner of licensed early childhood learning academy.

List your professional credentials, licenses or certificates that are relevant to this Advisory Board.

LMHC

Licensed Adoption agency

Licensed pre school

List organizations and positions in which you serve in local civic or community groups.

Board member- Red Cross, Knight of Columbus, Rotary Internatiomnal, Manatee Exec. Network

Do you or your immediate family members have or hold any employment or contractual relationship with any business entity or agency which does business with or receives funding from Manatee County Government? Yes No If yes, please explain.

Do you know of any other reason that would prohibit you from serving on this board that could be deemed as a conflict of interest? Yes No If yes, please explain.

If you are appointed, are there any days of the week or months of the year you will be unavailable to serve due to job or travel? Yes No If yes, please explain.

IMPORTANT INFORMATION

1. For questions regarding a specific advisory board, committee, or commission, including the duties and requirements, please contact the County staff liaison listed on that board's webpage.
 2. Certain advisory boards, committees, and commissions have specific membership requirements including a valid voter registration card, financial disclosure and/or the submission of other information.
 3. Attendance is required at advisory board meetings. Three unexcused absences may be grounds for removal.
 4. Florida State Statute 119.07 designates this application as a public document to be made available for anyone requesting to view it. If you qualify for exemption from public disclosure under the terms of this statute, please explain:
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5. Advisory boards, committees or commissions having the authority to make factual determinations, review permit applications, issue permits, grant variances, or impose fines exercise a part of the County's sovereign powers and members are prohibited by Florida law from holding more than one such position. If you currently hold another state, municipal or county government appointment, County staff will assist in confirming your eligibility to serve on the board for which you are applying.

NOTICE

Applications must be complete and signed to be valid. Resumes may not be substituted for the sections on the application but you may include extra pages to provide additional information. Applications will not be processed unless each section has been completed and all supplemental information sought by County staff has been provided. Applicants will not be permitted to change information on their submitted application materials once they have been received by the County.

The following advisory boards require a questionnaire that must also be completed and a current resume for the applicant to be considered for appointment. See pages 4 and 5 of this form.

Children's Services Advisory Board – page 4
Healthcare Advisory Board – page 5

Please sign and date below

I have reviewed the qualifications of this position and the duties of the board or commission for which I am applying and certify that I am fully able to serve. I agree to commit the necessary time to fulfill these responsibilities. I understand that I am offering my service without compensation. I agree to abide by all Manatee County Commission rules and policies either published or in effect by usage, and all regulations and laws of the State of Florida. I further hereby acknowledge that should my professional, residential or other status change subsequent to my appointment to this board or commission, I have a continuing obligation to inform the County's staff liaison of that change to the extent it may alter my eligibility to continue in service.

By typing my name and submitting this application, I confirm that the information provided in this application is true and complete, and this constitutes my signature under the Florida Electronic Signature Act.

Electronic Signature **Type or Sign Name** kirk zeppi

Date 1-22-18

Your application may be mailed to the address below.

Mail: Board of County Commissioners
 1112 Manatee Avenue West, Suite 902
 ATTN: Advisory Boards
 Bradenton, FL 34205

You may also fax or email your application, as follows:

Fax: 941-745-3790
Email: Save this pdf form to your computer and then attach it to an email. Email to this address:
advisoryboards@mymanatee.org

The Board of County Commissioners of Manatee County, Florida does not discriminate upon the basis of any individual's disability status. This non-discrimination policy involves every aspect of the Board's functions including one's access to, participation, employment, or treatment in its programs or activities. Anyone requiring reasonable accommodation for meetings as provided for in the Americans with Disabilities Act should contact the Citizens Action Center, three days before a meeting at 742-5800; TDD ONLY 742-5802 and wait 60 seconds; or FAX 745-3790.

Supplemental Questions for Applicants to the Manatee County Children's Services Advisory Board

Please complete all questions with current and accurate information.

Are you affiliated with any agency that receives Children's Services dedicated millage funds from Manatee County? Affiliated means: an employee of the agency; owner of the agency; voting member on the agency's Board of Directors; contract with the agency, or indirect contract with the agency.

Yes No

If yes, please select the agency from the list below. Check all that apply:

- | | |
|---|---|
| <input type="checkbox"/> AMikids Manatee, Inc. | <input type="checkbox"/> Insight Counseling Services |
| <input type="checkbox"/> Big Brothers/Big Sisters of the Suncoast | <input type="checkbox"/> Manatee Children's Services, Inc. |
| <input type="checkbox"/> Boys & Girls Clubs of Manatee | <input type="checkbox"/> Manatee Community Action Agency |
| <input type="checkbox"/> Centerstone of Florida | <input type="checkbox"/> Manatee County Girls Club (Just for Girls) |
| <input type="checkbox"/> Community Haven | <input type="checkbox"/> Meals on Wheels Plus of Manatee |
| <input type="checkbox"/> D.L. Randall Foundation | <input type="checkbox"/> Myakka City Community Center |
| <input type="checkbox"/> Early Learning Coalition of Manatee County | <input type="checkbox"/> Pace Center for Girls |
| <input type="checkbox"/> Easter Seals of SW Florida | <input type="checkbox"/> Palmetto Youth Center |
| <input type="checkbox"/> Educational Consultants Consortium | <input type="checkbox"/> Sarasota Family YMCA |
| <input type="checkbox"/> Exchange Club Family Partnership Center | <input type="checkbox"/> Sarasota Manatee Assn. for Riding Therapy |
| <input type="checkbox"/> Family Network on Disabilities | <input type="checkbox"/> School District of Manatee County |
| <input type="checkbox"/> Family Resources | <input type="checkbox"/> Selah Freedom, Inc. |
| <input type="checkbox"/> Feeding Empty Little Tummys | <input type="checkbox"/> Tallevast Community Center |
| <input type="checkbox"/> Foundation for Dreams | <input type="checkbox"/> The Salvation Army |
| <input type="checkbox"/> Hope Family Services | <input type="checkbox"/> United Community Center |

Please explain the affiliation you have with the above agencies:

An application to the Children's Services Advisory Board requires a **current and comprehensive** resume or curriculum vitae, which may be emailed along with your application to advisoryboards@mymanatee.org, or may be mailed or faxed to Manatee County at the address and fax number provided on page 3.

Supplemental Questions for Applicants to the Manatee County Healthcare Advisory Board.

Please complete all questions with current and accurate information.

What is your field of expertise? (Please indicate all that apply)

- Healthcare
- Behavioral/Mental Healthcare
- Substance Abuse Care
- Social Services
- Higher Education
- Medically Needy Consumer of Healthcare
- Representative of the business community not listed above (please explain below)

Are you an employee, contractor for, owner or voting member on the Board of Directors of any agency that receives funding from Manatee County directly or indirectly? Yes No
If Yes, please explain:

Do you currently, or have you in the past 5 years, participated in any community health care initiatives or committees (e.g.: Health Care Alliance, Chamber Health Care Committee, Acute Care Committee, etc.)?

Yes No

If yes, which ones? (include dates of service)

health care alliance

An application to the Healthcare Advisory Board requires a **current and comprehensive** resume or curriculum vitae, which may be emailed along with your application to advisoryboards@mymanatee.org, or may be mailed or faxed to Manatee County at the address and fax number provided on page 3.

Kirk Zeppi
8717 12th Avenue NW
Bradenton, Fl. 34209
941-224-4900

PROFESSIONAL SUMMARY

Health Care Professional with over 32 years of experience in the Florida region – 27 years in Management and Administration. Strong experience with inter-agency agreements, working with community health care agencies, health departments, and local municipalities including law enforcement. Areas of specialty include start-up programs, contract negotiations, physical operations and staff recruitment. Experienced in government lobbying for federal and state funds.

EDUCATION

Master of Science; Psychology/Mental Health – Nova University

Bachelor of Science; Psychology – University of Tampa

LICENSURE

Licensed Mental Health Counselor – MH – 5293

- Florida Adoption Council
- Safe Haven for Newborns
- Manatee CEO Roundtable
 - Active Participant – 1996 – Present
- Red Cross
 - Member of the Board of Directors – 1996 – Present
- Manatee Regional Juvenile Detention Center
 - Chairman of the Board of Directors
- SED Network – Statewide – 1994 – 2010
 - Organization ensuring educational needs were met for the Severely Emotionally Disturbed
 - Chairman of the Board of Directors
- Rotary of Southwest Manatee
 - Secretary / Officer – 1997 – 2008
- Children's Service Advisory Board
 - Member of the Board, Appointment by County Commission
- Knights of Columbus
- *MANATEE Health Care Advisory Board member*

PROFESSIONAL EXPERIENCE

Family Creations Adoptions

07/2002 – Present

Founded and became CEO of Family Creations Adoption Agency. Licensed by the State of Florida and awarded by the Federal Government 501(c) 3 Status as a non – profit entity. Family Creations is a full service, domestic and interpersonal adoption agency and was accredited by Council of Accreditation as a Hague Treaty provider.

Palma Sola Early Learning Academy

08/2005 – Present

Founded a private Pre-School called Palma Sola Early Learning Academy. Licensed by the State of Florida to provide Pre-School services to 84 children. Utilizing a curriculum known as Reggio Emilia – Palma Sola Early Learning Academy is one of only four Pre-Schools in Florida which are practicing Reggio Emilia as their curriculum.

Brown Schools of Florida

1999 – Present

Chief Executive Officer – State of Florida

Responsible for the management of more than 10 various Psychiatric, Juvenile Justice and Educational operations including residential care, day treatment, foster care, case management, shelters and schools. Serving an average of 750 patient daily. Key Accomplishments included the following:

- Decreased staff turnover to less than 10%, falling well below industry average.
- Established Beverly Hills Psychiatric Facility which became Eastern Region Corporations Headquarters.
- Re-designed the pharmaceutical system; negotiated new pharmaceutical contracts; created and implemented an internal pharmacy.
- New Business Development
 - 2 Million Dollar contract for a new school in Bravard County.
 - Increased revenues in Ocala day school by almost 50% - 1.5 Million to 2.2 Million.
 - Expansion in Ft. Lauderdale Psychiatric Residential Facility from 30 beds to 42 beds.
 - Responsible for establishing the first out-of-state contract. Contract is with the state of Virginia. Increased per diem from \$234 to \$375.
 - Negotiated terms of new contract with the state of Ohio.
 - Building relationships in Washington D.C. in efforts to establish new contract.
- Responsible for the development and facilitation of the strategic plan. Worked with the management team to create business plans, including budget – currently exceeding budget.

Chief Operating Officer – State of Florida

1999 - 2000

Direct operational oversight for the behavioral and mental health programs in the State of Florida. Average patients exceed 700. Responsible for approximately 400 employees. Key Accomplishments included the following:

- Increase of business warranted for the first time a waiting list for service.
- Facilitated strategic planning process. Wrote much of the plan, including business unit plans and creations of the budget.
- In 1999, the organization was fiscally and politically in trouble. Programs were in danger of being closed down, and contracts were being terminated. Was able to keep programs open and maintain contracts through operational and political intervention.
- In 1999, the quality of care was in question by the public (media attention). Was able to improve quality of care, putting a stop to bad practices in the schools.
- Changed the physical look and feel of the facilities in an effort to increase the moral of patients (physical environment was in poor shape). Through these efforts, not only was moral boosted, but was then able to in turn get higher rates and fill more beds.
- Reduced staff turnover from 70% in 1999 to under 30%.
- Increased overall revenue by re-negotiating contracts, improving quality of care and therefore perception of care, and drastically reduced expenses.
- With difficult fiscal challenges, was able to keep level of service from vendors by re-negotiating credit terms and generally managing the process closely.

Private Practice

1990 - 2001

Clinical Practitioner / LMHC

Provided family, adolescent, parenting and various group counseling.

Psychiatric Institute of America / National Medical Enterprises

1988 - 1999

Manatee Palms – Purchased by Charter Hospital in 1994. Serving 450 – 500 patients per day, with an average of 350 employees.

Interim Chief Executive Officer – Charter Manatee Palms

1999

Responsible for the management of three Psychiatric residential facilities, a case management program and an outpatient program. Key Accomplishments included the following:

- Able to transition Charter Tampa administration to Manatee Palms (change in management) smoothly so that the patients' quality of care was uninterrupted.
- Led joint commission accreditation process – was successful in receiving commendations.
- P & L responsibility included facilitation of the strategic planning process, as well as the creation and management of budgets.
- Decreased EPOB (Employees Per Occupied Bed) from 2 to 1/1.4.

Chief Operating Officer – Charter Manatee Palms

1995 - 1999

Complete operational oversight, including facilities management, personnel management and new business development. Key accomplishments included the following:

- Census consistently maintained capacity levels.
- Exceeded budgetary projections.
- Doubled revenue from 2 Million to 4 Million.
- Brought staff turnover down to under 10% (well below industry average).
- P & L Responsibilities included facilitation of the strategic planning process, creation of budget.
- In 1996, when Medicare and Medicaid funding were drastically cut, other hospitals within Charter were running at a loss. Manatee Palms, however, was running at a profit of 70%.
- Ran Joint Commission Accreditation Process.
- Keynote speaker in Atlanta for the Charter National Conference. Presented speech on “Innovative Business Development” – Juvenile Justice.
- Established strong political affiliations and a presence in Tallahassee.
- In 1995, Manatee Palms was in danger of closing with only 19 patients. Within four to five months of taking on this position, was able to full the beds, through the marketing efforts, with the Department of Children and Families District Administrators referrals.

Director of Commitment Programs – Juvenile Justice

1993 - 1995

Business Development – Book of business day-to-day responsibility for all residential juvenile justice, therapeutic group homes and clinical assessment center. Key Accomplishments included the following:

- Lobbied in Tallahassee – one of the first (of 6) member of the Juvenile Justice Association.
- Worked with the Regional Program Administrator for Juvenile Justice.
- Went from a 10 bed boys juvenile justice sex offender program in 1993 to: 85 bed boys program, 80 bed girls program and 100 patient co-ed program.
- G. Pierce Wood Memorial State Hospital – Physical annex run by Coastal Recover was being shut shown due to poor history and performance. Charter was approached to take over the contract. In four months, was able to increase occupied beds from 20 to capacity of 80.
- Implemented MAC – Manatee Assignment Center, in conjunction with the Sherriff’s department. Triage – legal, medical, psychiatric and educational. Managed 3 facilities – 225 juvenile justice case management slots. While 98% of all contracts are put out of bid through the RFP process, this project was sole sourced – given directly to Charter based on performance.

Program Director

1990 - 1993

Program Director for acute care and residential 60 bed Psychiatric Programs. Key Accomplishments included the following:

- Worked with established contracts, insurance companies and managed care companies for referrals.
- Controlled expenses including FTE overtime and personnel agency fees.
- Staff Management – went from 12 FTE's to 60.
- Integral in joint commission accreditation process.

Direct Care Behavioral Specialist, Shift Supervisor

1988 - 1990

Acute and Residential Patients. Key Accomplishments included the following:

- Supervision of 12 Employees (Evaluations, merit increases, disciplinary actions, etc.)
- Facilities Management / Procurement.
- Fund Raising Efforts.

Direct Care Positions

1983 – 1988

Shands Hospital – University of Florida

Direct Care / Research

Was a part of a cutting edge research team dealing with pediatric care at this teaching hospital. Studied the psychological effects of specific physical pain.

Glen Oaks Hospital

Direct Care

Briarwood Center for Independent Living (Facility for the physically handicapped)

Direct Care

Implemented a strong volunteer program.