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Manatee Healthcare System



Lakewood Ranch Medical Center

120 Licensed Beds

OP Services:

- Ambulatory Surgery
- Radiology
- Laboratory
- Rehabilitation
- Wound Care Center



Manatee Memorial Hospital

319 Licensed Beds

OP Services:

- Ambulatory Surgery
- Radiology
- Laboratory
- Rehabilitation and Sports Medicine
- Wound Care Center
- Free Standing Imaging Centers



Independence Physician Management

Primary Care

Cardiology

General Surgery

Obstetrics

Radiology

Laboratory

Neurology

Urgent Care

History

- 1953-1984: Manatee Veterans Memorial Hospital owned by Manatee County
- 1984-1994: Purchased by Baptist Hospitals and Health Systems
 - Proceeds from sale of hospital started the “Corpus”
- 1995-Present: Purchased by Universal Health Services

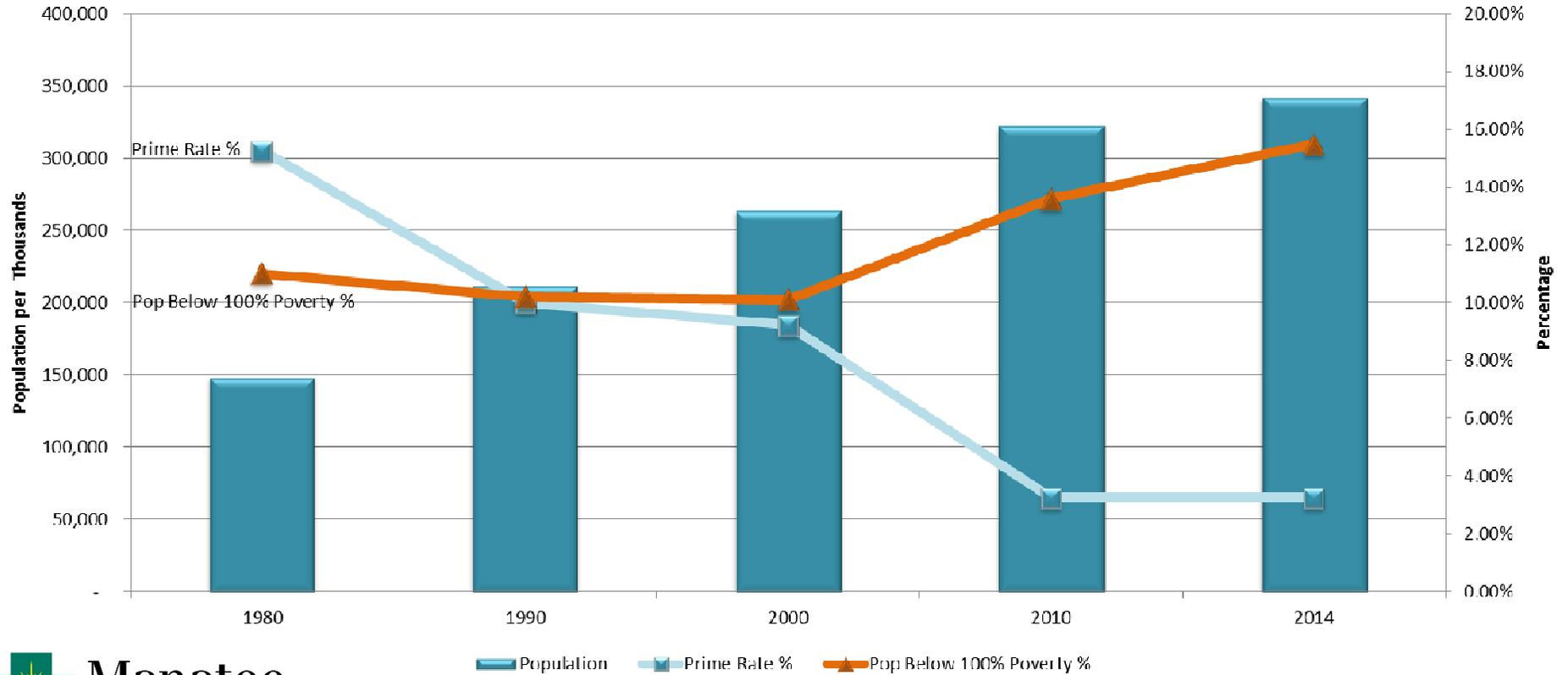


Manatee
Healthcare System

MANATEE MEMORIAL HOSPITAL
LAKEWOOD RANCH MEDICAL CENTER

Trends of Prime Rate/Poverty Level/Population of Manatee County

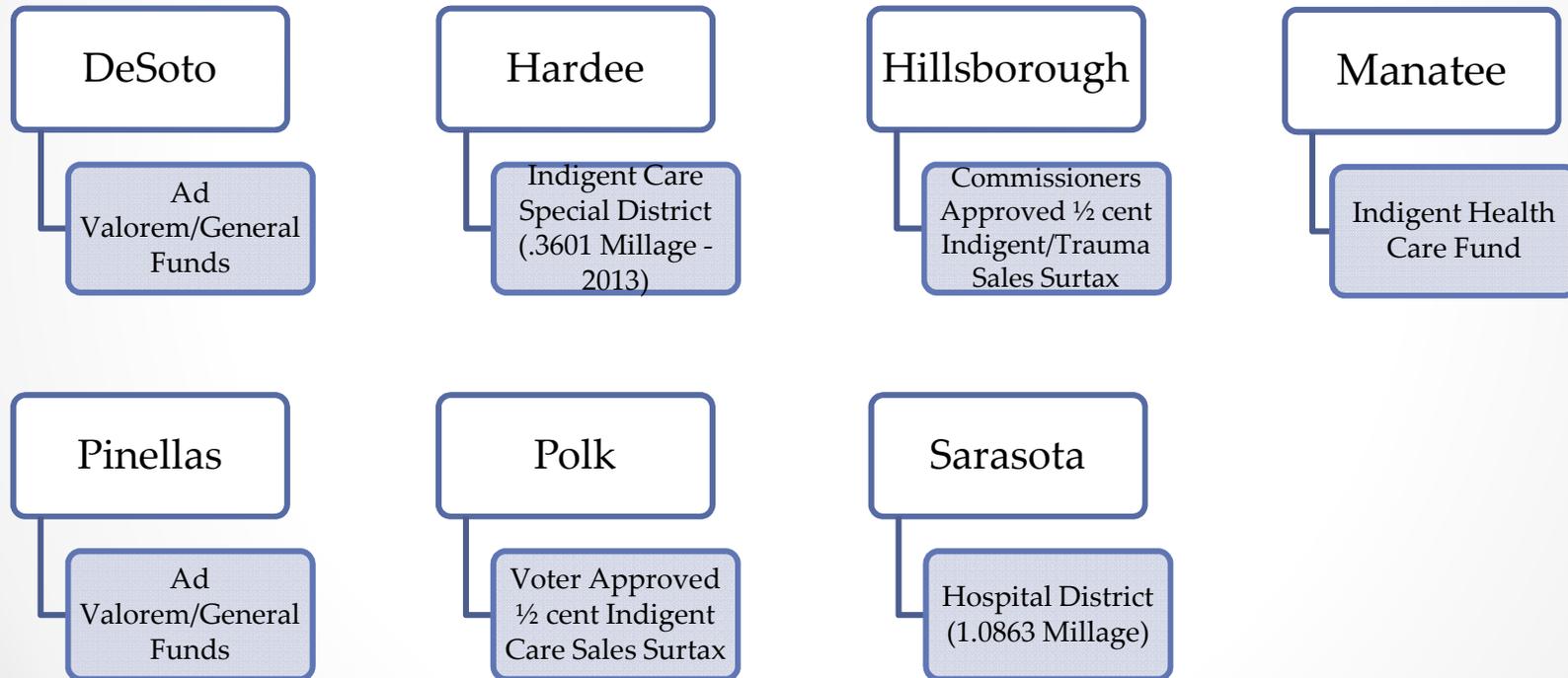
Trends of Prime Rate/Poverty Level/ Population of Manatee County



County's 2013 Proposed New Revenue – Health Care Sales Tax

- Half-cent Health Care Sales Tax would generate \$23 million a year
 - Would be paid by all consumers for taxable purchases up to \$5,000; both residents and visitors to the county would pay the surtax, not just property owners.

Funding Mechanism



What is Low Income Pool (LIP)?

Intended to compensate providers for services offered to uninsured and underinsured and help cover shortfalls between Medicaid payments and provider costs.

Goal is to provide government support for safety net hospitals that provide health care.

Significant funding source for Medicaid participating hospitals and non-hospital safety net providers.

2014-15: \$2B for FL

2015-16: \$1B for FL

2016-17: \$608M for FL



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2014 Manatee Memorial Hospital Stats

- Over 6000 County-funded patients visits
 - 10% Inpatient admission
 - 90% Outpatient visit
 - 60% through ED, 40% Non-Emergent Services (ex. Cancer Screening, Diagnostics, Laboratory, Surgery)
- Cost of Uncompensated Care

**Total Cost of Care (Uninsured, Medicaid
Shortfall, Bad Debt)= **\$(41.8M)****
Total State/Federal Funding = + \$12.8M
Total Uncompensated Care = **\$(29.0M)**



Community Benefit from the County Funding

- 60% of Services through ED, 40% through Outpatient
 - Cancer Treatment
 - Mammography, Colonoscopy
 - Cardiac Catheterization
 - Inpatient and Outpatient Surgery
 - Radiology
 - Lab

How Patients Qualify for Care

- Screen for income and residency eligibility through county software
- 200% Federal Poverty Line
- 3 month proof of Income
- Proof of Manatee County Residency



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Types of Services Provided in Manatee County



Funding is the Key

- Ad Valorem - \$20-40M
- Sales Tax - \$23M

Out of the Box Options to Investigate

- Tourist Development Tax (bed tax)
- Sin Tax – i.e. alcohol, tobacco, fast foods, gambling
- Gas Tax



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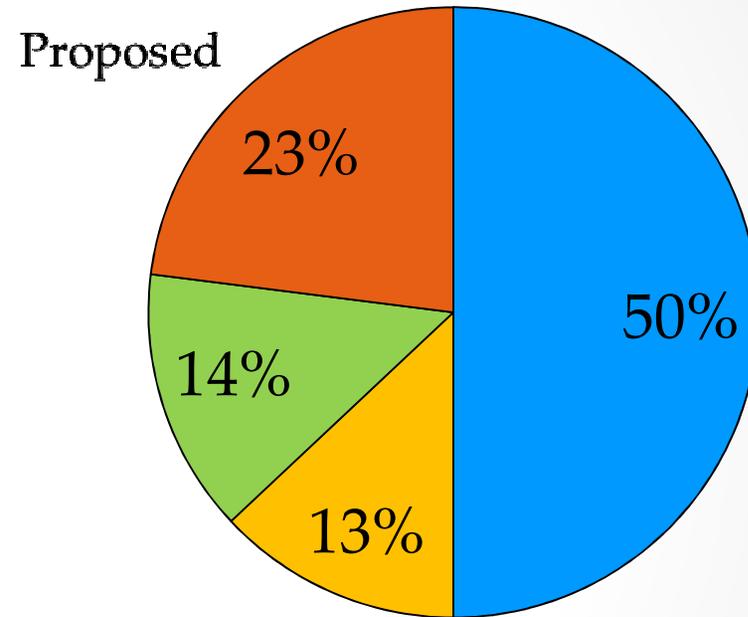
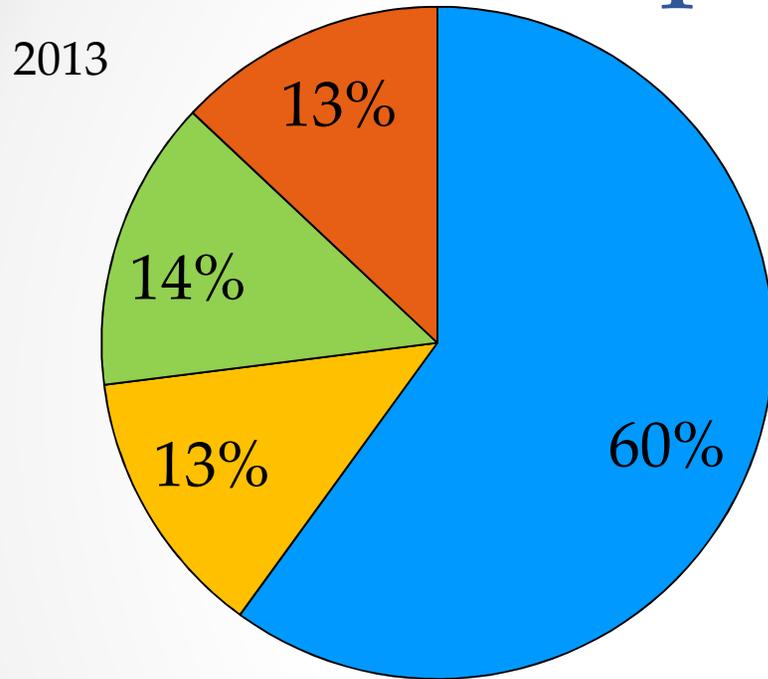
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Questions?

Appendix

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Overview of the County's 2013 Proposed Sales Tax



- Property Taxes
- Charges for Services
- State & Federal
- All Other Sources

Excludes self-supported programs such as Utilities, Port Manatee, and capital projects.

Property Taxes – County's 26/13 Plan

- The NET result of these proposed changes will be a property tax decrease of up to **26%** for property owners of municipalities and a property tax decrease of up to **13%** for property owners of the unincorporated area.

Proposed County Sales Tax Outcomes

- Provide property tax relief – The 26/13 Plan;
- Diversify revenue sources to fund county government across a broader base of payers;
- Encourage economic development;
- Improve county's financial position for bond ratings;
- Transition from property tax-based government to user-based funding;
- Redirect health care funding from emergency care to less expensive clinic care;
- Realign costs of Sheriff patrol to area primarily benefitting from the service.