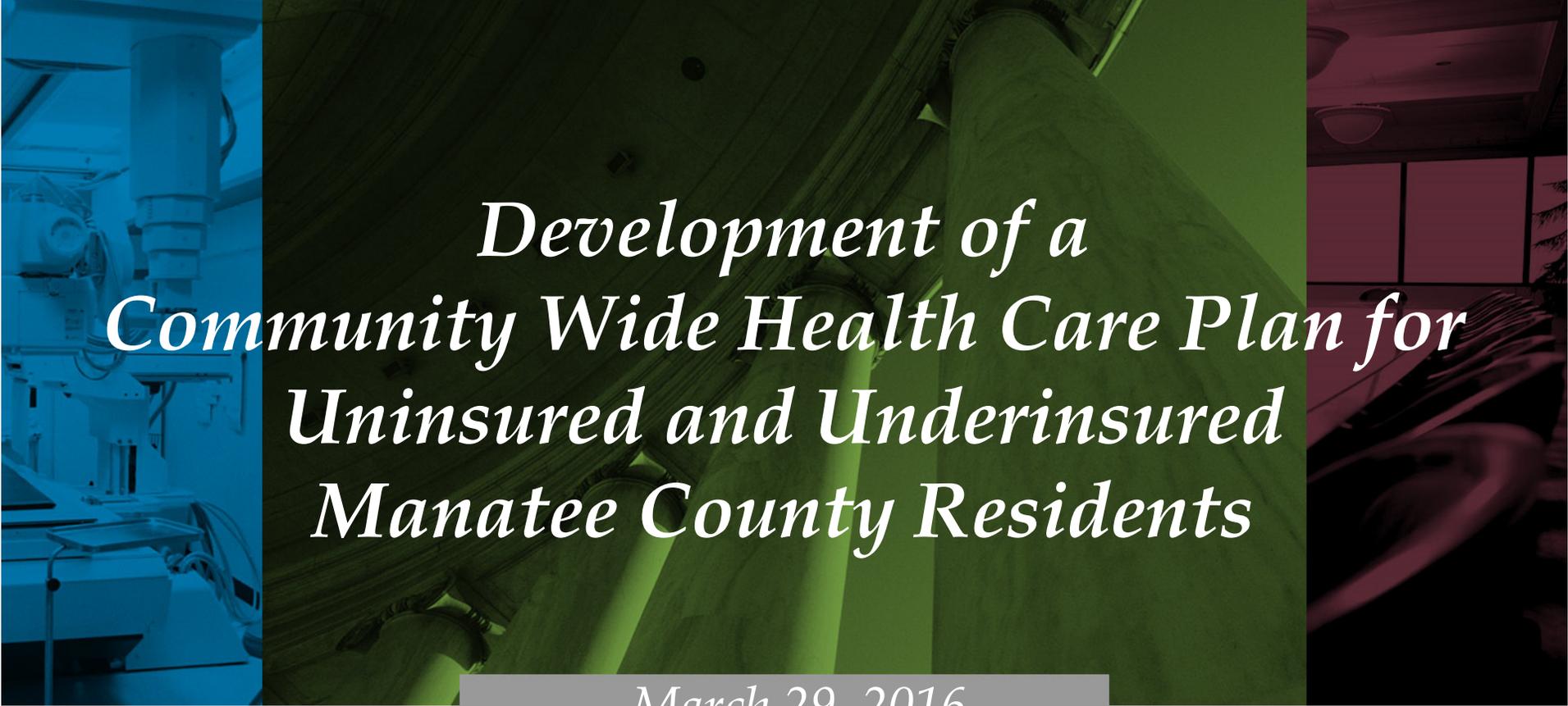


HEALTH MANAGEMENT ASSOCIATES



*Development of a  
Community Wide Health Care Plan for  
Uninsured and Underinsured  
Manatee County Residents*

*March 29, 2016*

*Presentation to the Board of County Commissioners and the Healthcare Advisory Board*

[HealthManagement.com](http://HealthManagement.com)

# HMA Overview and Expertise

Research and consulting firm with focus on:

- ❖ health system restructuring
- ❖ health care program development
- ❖ health economics and finance
- ❖ program evaluation and data analysis

Services:

- Provide technical and analytical services to health care purchasers, payers, and providers
- Advise states, counties and municipalities on planning and policy implementation
- Special concentration on the needs of the underserved

## *HMA Offices*

Founded in 1985; 16 offices nationwide; over 190 consulting professionals



## Project Team Leads



**Maurice Lemon, MD, MPH**  
*Project Director*  
*Clinical Co-Lead*



**Lori Weiselberg, MPH**  
*Project Manager*  
*Community Health Lead*



**Gary Crayton, MBA**  
*Financial Lead*



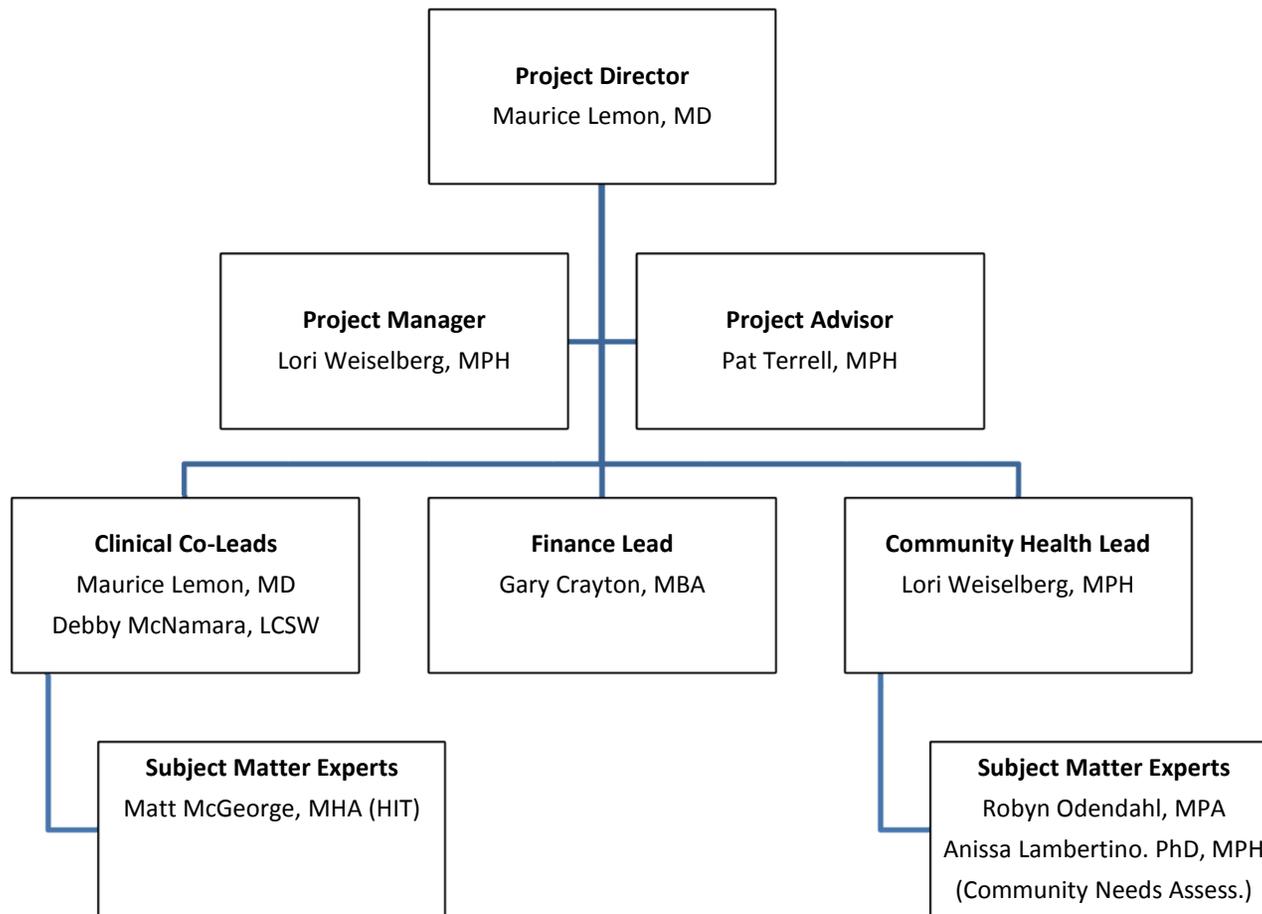
**Debby McNamara,  
LCSW**  
*Clinical Co-Lead*



**Pat Terrell, MPH**  
*Project Advisor*

*Additional Subject Matter Experts  
and research support available for  
project as needed*

# Project Team



# Manatee County Goals

## Population

- Focus on the uninsured and underinsured
- Address county-wide population health priorities

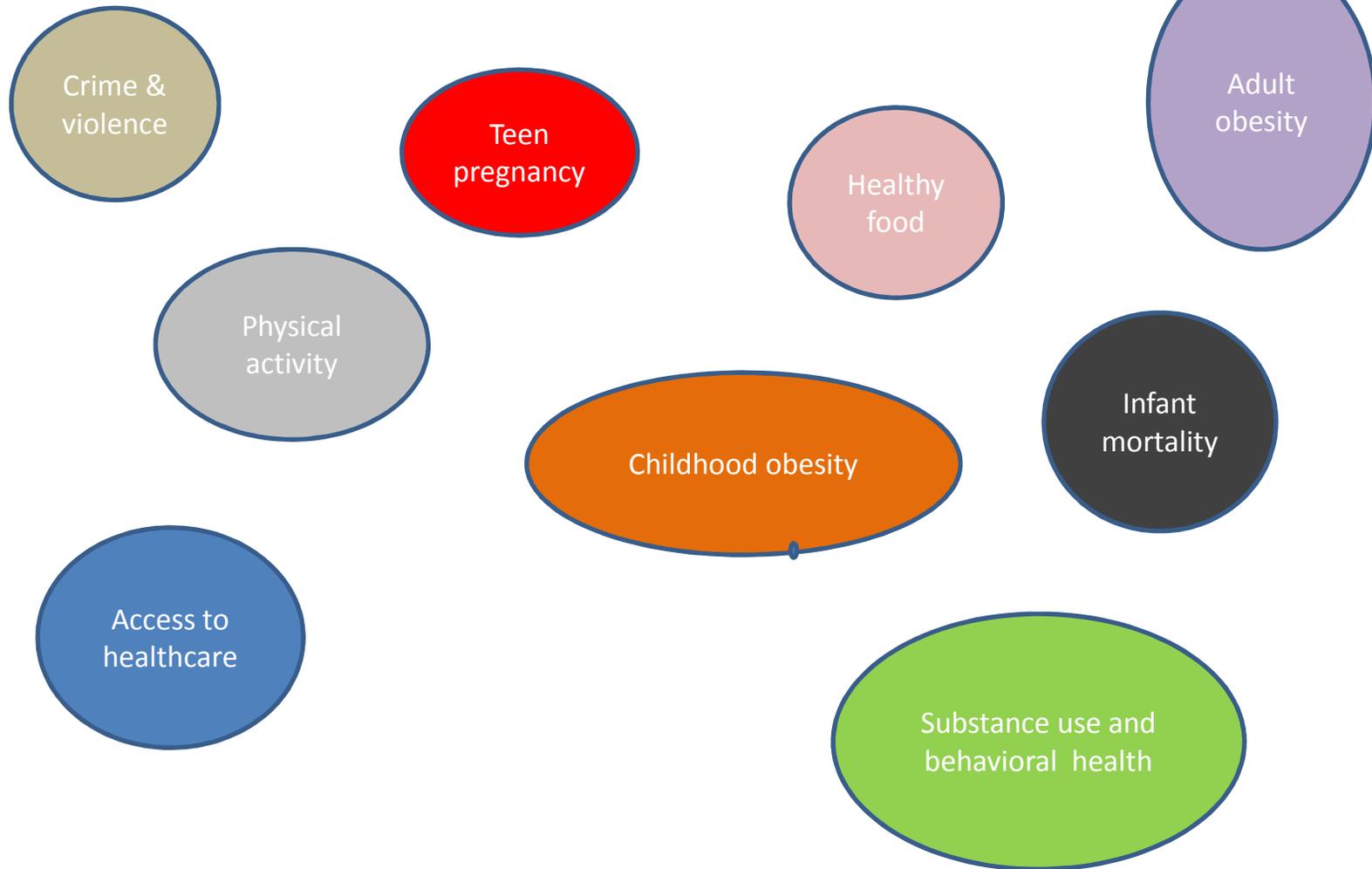
## Providers

- Diverse review including medical, behavioral health, dental and social services

## Process

- Review secondary data, stakeholder interviews
- Bring best examples of success from other locales
- Develop model of care
- Transparent process with county and stakeholders
- Implementation plan

# 2015-2020 CHIP



# Key Challenges

- ❖ Financing
- ❖ Prioritizing/addressing needs
- ❖ Gaining consensus
- ❖ Accountability

## Deliverables/Milestones

1. Organizational structure/planning process
2. Review of relevant models from other locales
3. Stakeholder interviews
4. Comprehensive assessment of assets and gaps
5. Strategic options for prioritizing and sequencing
6. Model of care including financial plan, delivery system, accountability for operations.
7. Implementation plan

## Stakeholder Interviews

- Hospitals and outpatient providers
- Federally Qualified Health Center
- Behavioral health providers
- Social service agencies
- Managed care organizations
- Dental providers
- Other organizations in the county
- Manatee County administration/services

## Environmental Scan

Scan includes selected nationally recognized initiatives with good outcomes and promising models addressing:

- coverage programs
- integrated delivery systems
- health information technology
- strategies to build healthcare capacity
- ensure appropriate utilization of scarce resources
- evidence-based initiatives related to behavioral health, prenatal care, care management.

# Environmental Scan

## 1-Coverage Programs

- Other Florida Counties
- Travis County, TX – Medical Access Program
- Buncombe County, NC – Project Access
- California Counties – Programs for the Medically Indigent

## Environmental Scan

### 2-Appropriate Utilization of Hospital/ED

- Community Paramedicine. Over 300 programs nationwide
- Chicago, IL - Medical Home Network Accountable Care Organization

### 3-Appropriate Utilization of Specialty Care

- Orange County and San Francisco, CA - eConsult
- Cook County, IL - Internet Referral Information System (IRIS)

# Environmental Scan

## 4-Behavioral Health Interventions

- IMPACT Model – evidence-based depression care, extended to other behavioral health issues – implemented nationally
- Community Alternatives, St Louis, MO. Treating homeless clients with severe mental illness and substance abuse disorders.
- Bexar County, TX – Jail Diversion Program for Individuals with Serious Mental Illness

## Environmental Scan

### 5- Expanding Dental Capacity

- Increasing access to dental care through public-private partnerships: contracting between private dentists and FQHCs
- Expanded Function Dental Auxiliaries (EFDA)/Dental Therapist Model – e.g. CT, TN, NJ, CA, NM, AK, KS, VT, OH

# Environmental Scan

## 6- Care Management Interventions

- Boston, MA – Care Management for High-Cost Beneficiaries demonstration project
- San Francisco, CA – Care Coordination of High Utilizers of Multiple Systems (HUMS)
- Chicago, IL – The Bridge Model-Care transitions for community-living elderly

## Environmental Scan

### 7-Promoting Health in Minority Communities

- National YMCA/Diabetes Prevention Program- to be Medicare-funded
- Homestead, FL – Building Community Support for Diabetes Care, Open Door Health Center
- MHP Salud (Migrant Health Promotion) Community Health Worker Program

## Environmental Scan

### 8- Prenatal Care and Teenage births

- Centering Pregnancy -- Group prenatal care structure nearly eliminates racial disparities in preterm birth at no greater cost. Now over 400 sites across the US
- Teenage Pregnancy Prevention: Integrating Service, Programs and Strategies Through Community-wide Initiatives. National initiative in Mobile County, AL, Hartford CT and other locales

## Environmental Scan

### 9- Substance Use Prevention and Treatment

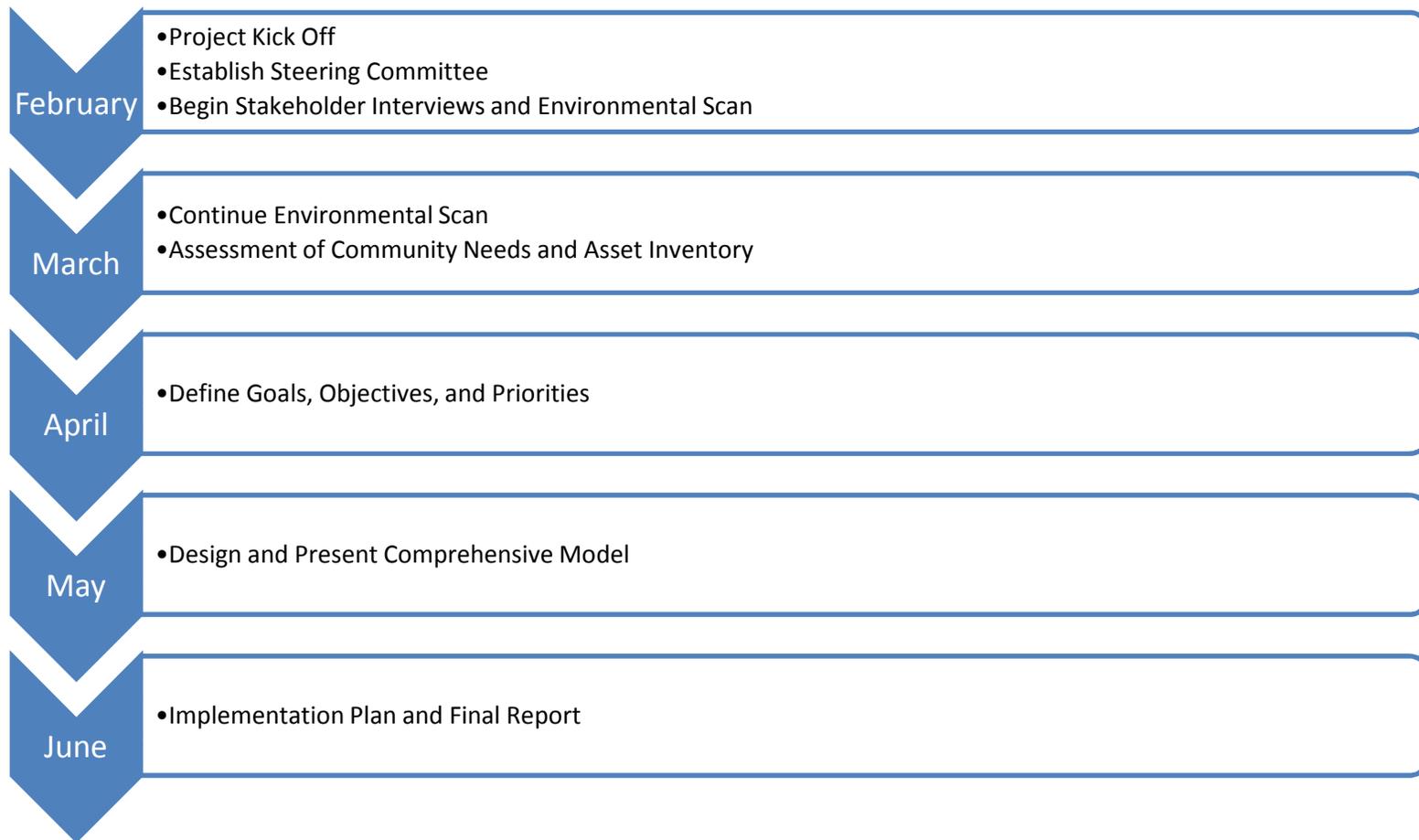
- Evidence-based school, family and community prevention programming- e.g. Johns Hopkins SPH- The Prescription Opioid Epidemic- An Evidence-Based Approach.
- Overdose Education and Naloxone Distribution (OEND) Programs. Highly effective in reducing mortality from opioid overdose

## Environmental Scan

### 10-Integrated Delivery System (IDS)

- Travis County, TX - Community Care Collaborative IDS for vulnerable populations
- Orange County, CA - Managed system of care for the uninsured
- Portland, OR - Integrated delivery system
- Baton Rouge, LA - Integrated health system
- Fairfax County, VA - Approach to uninsured

# Project Schedule



# Questions and Answers

